

DAPHNE L. VALCIN



CAREER AND BUSINESS COACH | SPEAKER | TRAINER

Daphne Valcin Coaching: Helping mission-driven leaders build a firm foundation

DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Career & Business Empowerment Coach | Speaker | Trainer
202-695-2135 | daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>



DAPHNE L. VALCIN

CAREER AND BUSINESS COACH | SPEAKER | TRAINER

PREVIOUS SPEAKING TOPICS INCLUDE:

The 7 Levels of Energy Leadership: High-Impact Strategies That Every Team Member Can Utilize in the Midst of Both Challenges and Opportunities

- ✓ Understand the 7 types of responses to personal and professional challenges and opportunities that impact your ability to lead
- ✓ Gain practical strategies to persevere towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Explore how your most prominent motivations for personal and professional success impact professional interactions and outcomes

Making Waves: The Art of Growing Your Influence and Maximizing Your Impact at Work

- ✓ Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact through focusing on 1) Your **Why**, 2) Your **Actions**, 3) Your **Voice**/Communication Style, 4) Your Work **Environment**, and Your **Special Touch** when it comes to your role at work
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team

Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy

- ✓ Participate in powerful exercises to identify your greatest motivations towards excellence at work
- ✓ Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your professional and company goals
- ✓ Gain practical insights on how to persevere past personal and professional challenges for consistent high-quality results both personally and professionally

Networking and Public Speaking 101

- ✓ Participate in interactive exercises to discover and implement some of the most powerful tools for public speaking and networking to take your professional goals to the next level in this engaging workshop
- ✓ Learn best practices in public speaking to take your meeting facilitation and presentations to the next level
- ✓ Gain strategies to utilize networking to gain valuable resources and connections at your next work-related event

PARTIAL CLIENT LIST



DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Leadership & Business Empowerment Coach | Speaker | Trainer
202-695-2135 | daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>

DAPHNE L. VALCIN BIO

Are you looking for an engaging, interactive speaker to transform your event, meeting, or program into a truly memorable experience?

With a focus on **perseverance, motivation, and preparation** as it relates to leadership, career, work culture, employee communication, transformation, entrepreneurship, education, and team-building, Daphne Valcin is a veteran group facilitator and has spoken effectively to small groups and has wowed crowds of thousands of people for over 20 years. Time and time again, after her speaking engagements, **organizational contacts have said they have never seen individuals so engaged and excited** as a result of a speaker's presentation. Many of them tell her that **she is the most engaging speaker that they have witnessed in years at their organization**. Her first large-scale speaking engagement was in 1997 in front of an audience of around 400, and over the years, she has spoken in front of audiences as large as 6,000. Daphne obtained **national training and certification towards her mastery in motivational speaking and group facilitation** and has a passion for bringing groups together around goal attainment, team-building, and organizational development.

Through **research-driven strategies** and a **focus on personal and professional leadership**, Daphne **empowers** individuals and organizations striving to be mission and purpose driven. Daphne is passionate about helping clients put systems in place to **greater reflect their mission and purpose, daily**. She works to ensure that the individuals and organizations she serves have a **clear strategy** to produce results.

Daphne's **degree in public relations** from the University of Florida and past roles as a **project manager, director, and public affairs manager** have allowed her to have a deeper-level understanding of **how internal and external communications impact organizations and those whom they serve**. Her Master of Secondary Education degree from the University of Pennsylvania provides her with a firm foundation for how to **powerfully deliver insights that enlighten and empower individuals and groups in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement**. For years during college and afterwards, Daphne **participated in various leadership training and development workshops, conferences, and retreats**, where she gained priceless **insights on enhancing leadership, team-building, and shifting communication and employee culture towards increased results and community-building**. She holds **certifications in life coaching, group facilitation, and Energy Leadership**.

With her background in public relations, and as a previous manager of strategic communications for a number of organizations, Daphne also has a significant understanding of **how internal and external communications can impact customer experience, company profitability, branding, and company culture**.

As a business coach, Daphne has had **multiple clients 10x their monthly revenues**, supporting them to meet or surpass their revenue goals; increase their productivity through a focus on sales, marketing, and systems coaching and consulting; and enhance their business success mindset.

Current and previous affiliations include:



DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Career & Business Empowerment Coach | Speaker | Trainer
202-695-2135 | daphne@daphnevalcin.com | <http://www.daphnevalcin.com>

Facebook: <http://www.facebook.com/daphnevalcincoaching> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>