DAPHNE L. VALCIN

CAREER AND BUSINESS COACH | EXECUTIVE COACH | SPEAKER | TRAINER

Daphne Valcin Coaching: Helping mission-driven leaders build a firm foundation

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The 7 Levels of Energy Leadership: High-Impact Strategies That Every Team Member Can Utilize in the Midst of Both Challenges and Opportunities
✓ Understand the 7 types of responses to personal and professional challenges and opportunities that impact your ability to lead
✓ Gain practical strategies to persevere towards strategic goals, despite challenges or frustrations that might come up along the way
✓ Explore how your most prominent motivations for personal and professional success impact professional interactions and outcomes

✓ Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact through focusing on 1) Your Why, 2) Your Actions, 3) Your Voice/Communication Style, 4) Your Work Environment, and 5) Your Special Touch when it comes to your role at work
✓ Gain insight on how to take your productivity and performance to the next level
✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team

Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy
✓ Participate in powerful exercises to identify your greatest motivations towards excellence at work
✓ Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your professional and company goals after gaining clarity on your long-term vision
✓ Gain practical insights on how to persevere past personal and professional challenges for consistent high-quality results both personally and professionally

Networking and Public Speaking 101
✓ Participate in interactive exercises to discover and implement some of the most powerful tools for public speaking and networking to take your professional goals to the next level in this engaging workshop
✓ Learn best practices in public speaking to take your meeting facilitation and presentations to the next level
✓ Gain strategies to utilize networking to gain valuable resources and connections at your next work-related event
Do you feel your team could use more unity?

Do you feel that if your team worked even more effectively together, that productivity and creativity might increase?

Are you hoping to increase employee engagement so that you recruit high-quality employees and retain great employees at higher rates?

Daphne is a Professional Certified Coach, certified facilitator, and previously Director of Politics and Cultural Pluralism at the University of Pennsylvania Dubois College House. While on staff at a national nonprofit that generated millions of dollars in revenue annually, she also served as the liaison between a National Senior Vice President and all State-Based Executive Directors. Her training and experience has equipped her with skillsets that are valuable to teams looking to enhance their connection in a way that impacts company processes, people, and results.

In this training, participants would:
- Participate in facilitated conversations to enhance connection, understanding, and communication among staff
- Have an objective facilitator create a safe space and ask clarifying questions to support participants in forming stronger bonds within their teams that could result in more effective, more efficient teams that work within a more positive, inclusive team culture
- Gain short-term and long-term strategies to communicate in a way that is more sensitive to the various working styles and diverse backgrounds within a team

AS FEATURED ON:
Are you looking for an engaging, interactive speaker to transform your event, meeting, or program into a truly memorable experience? As a Professional Certified Coach (PCC) through the International Coach Federation (ICF), Daphne Valcin has personally coached hundreds of rising and senior leaders in 20 states, in the UK, Canada, and China, towards their career advancement and business growth goals. She has worked with clients representing Fortune 50 and Fortune 500 companies and a number of her clients have gone on to progress within their roles and often progress to more senior leadership roles as well.

As a veteran group facilitator, Daphne has spoken effectively to audiences for over 20 years with audience sizes ranging from small groups all the way up to an audience of 6,000. Time and time again, after her speaking engagements, organizational contacts have said they have never seen individuals so engaged and excited as a result of a speaker’s presentation. Many of them tell her that she is the most engaging speaker that they have witnessed in years at their organization. Daphne obtained national training and certification towards her mastery in motivational speaking, group facilitation, and Emotional Intelligence and has a passion for bringing groups together around applying the concepts of perseverance, motivation, and preparation as it relates to leadership, career advancement planning, work culture, emotional intelligence, customer service, employee communication, change management, and team-building.

Through research-driven strategies and a focus on personal and professional leadership, Daphne empowers individuals and organizations striving to be mission and purpose-driven. Daphne is passionate about helping clients put systems in place to greater reflect their mission and purpose, daily. She works to ensure that the individuals and organizations she serves have a clear strategy to produce results.

Daphne’s degree in public relations from the University of Florida and past roles as a project manager, director, and public affairs manager have allowed her to have a deeper-level understanding of how internal and external communications impact customer experience, company profitability, branding, and company culture. Her Master of Secondary Education degree from the University of Pennsylvania provides her with a firm foundation for how to powerfully deliver insights that enlighten and empower individuals and groups in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement. Daphne has participated in various leadership training and development workshops, conferences, and retreats, where she gained priceless insights on enhancing leadership, team-building, and shifting communication and employee culture towards increased results and community-building. She holds certifications in life coaching, group facilitation, and Energy Leadership.

As a participant in multiple trainings on diversity and inclusion and a former Director of Politics and Cultural Pluralism while at the University of Pennsylvania, Daphne’s one-on-one coaching often has a particular focus on ensuring that women and people of color are able to thrive in the midst of their unique experiences, challenges, and opportunities as rising leaders.

Daphne has had multiple 1:1 business coaching clients 10x their monthly revenues, launch 6-figure businesses, or grow businesses to multiple 6 figures through supporting leaders to meet or surpass their revenue goals, increase their productivity, optimize their systems, and enhance their business success mindset.

Current & previous affiliations include:

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